

L'ORÉAL

L'Oreal To Acquire Skinceuticals

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L'OREAL TO ACQUIRE SKINCEUTICALS

Strategic acquisition of a leading professional skin care brand in the USA

L'Oréal, the world's largest beauty company, announced today that it has signed an agreement to acquire SkinCeuticals, a professional skin care company. Founded in 1994 and headquartered in Dallas, Texas, SkinCeuticals, a privately held company, is one of the largest and fastest growing brands in the professional premium skin care market in the U.S. Through a strong and specialized distribution network, the company sells to dermatologists, plastic surgeons, and high end spas. SkinCeuticals sales in 2004 amounted to 35\$M.

"The acquisition of SkinCeuticals allows L'Oréal to strengthen its position in high-performance professional skin care," said Lindsay Owen-Jones, Chairman and CEO of L'Oréal. "This market, in which SkinCeuticals is a leading player, is a particularly promising one with high international potential."

"SkinCeuticals has already acquired an excellent reputation in the U.S. dermatological world," commented Jean-Paul Agon, President and CEO of L'Oréal USA. "This acquisition will also allow L'Oréal to enter the strong and growing market of high end spas in the U.S."

"We are delighted to join forces with an organization that is not only the world's largest cosmetics company, but whose commitment and investment in research and development is unsurpassed in the industry", said Alden Pinnell, co-founder of SkinCeuticals.

SkinCeuticals will be part of the Active Cosmetics Division of L'Oréal, which has recently experienced strong growth. This acquisition further enhances an already strong portfolio of brands of American origin, such as Ralph Lauren, Redken, Maybelline, SoftSheen-Carson, Matrix and Kiehl's.

The transaction will become final upon the customary closing conditions, including antitrust clearance.

"This news release does not constitute an offer to sell, or a solicitation of an offer to buy, L'Oréal shares. If you wish to obtain more comprehensive information about L'Oréal, please refer to the public documents registered in France with the Autorité des Marchés Financiers [which are also available in English on our Internet site: www.loreal-finance.com]. This news release may contain some forward-looking statements. Although the Company considers that these statements are based on reasonable hypotheses at the date of publication of this release, they are by their nature subject to risks and uncertainties which could cause actual results to differ materially from those indicated or projected in these statements."

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About L'Oréal

L'Oréal has devoted itself to beauty for over 100 years. With its unique international portfolio of 34 diverse and complementary brands, the Group generated sales amounting to 25.8 billion euros in 2016 and employs 89,300 people worldwide. As the world's leading beauty company, L'Oréal is present across all distribution networks: mass market, department stores, pharmacies and drugstores, hair salons, travel retail, branded retail and e-commerce.

Research and innovation, and a dedicated research team of 3,870 people, are at the core of L'Oréal's strategy, working to meet beauty aspirations all over the world. L'Oréal's sustainability commitment for 2020 "Sharing Beauty With All" sets out ambitious sustainable development objectives across the Group's value chain. www.loreal.com

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