

L'Oréal and Founders Factory announce five startups selected for their accelerator programme

Clichy / London, 23 January 2017 - L'Oréal and Founders Factory are excited to announce the selection of the first 5 beauty tech startups into their Beauty accelerator.

L'Oréal announced in May a strategic investment in Founders Factory, a London-based leading global digital accelerator and incubator, co-founded by Brent Hoberman and Henry Lane Fox. As part of their partnership, L'Oréal and Founders Factory will each year support the growth of five high potential early stage startups and co-create two new businesses as part of a yearly incubator programme.

L'Oréal and Founders Factory received 180 applications from talented and motivated beauty entrepreneurs around the world (Germany, Lithuania, Slovenia, United Kingdom, United States, among others). After an exciting pitching session held at L'Oréal headquarters, 5 startups were selected for a six month accelerator programme:

• InsitU: Personalised, natural skincare available online, developed by scientific experts and available through an online store. Founded by Dr Maria Salichou, a scientist of Greek origin, who holds a nuclear medicine PhD from the University of Oxford and has over 10 years of scientific experience in BioTech and healthcare.

https://vimeo.com/194059102

• **Preemadonna**: Created by Pree Walia from the United States, Preemadonna's Nailbot device and app enable users to design and print art onto their nails, using their phone, in a matter of seconds. 30,000 people have already signed up to try the Nailbot.

https://vimeo.com/194059133

• Tailify: London based Tailify founded by Fredrik Segerby from Sweden and Didrik Svendsen from Norway, connects big brands to social media influencers to create campaigns, whilst enabling those influencers to track, distribute and monetise their content.

https://vimeo.com/195434416

- **Veleza**: Founded by Lithuanian entrepreneur Martynas Nikolajevas, Veleza is an app-based, supportive community of beauty lovers that helps users discover products that best match their needs providing inspiration, advice and product reviews in real time. https://vimeo.com/195434207
- **Cosmose**: Founded by Polish entrepreneur Miron Mironiuk, Cosmose uses sophisticated location technology that allows retailers to target offline customers via online channels. Already a success in Asia, Cosmose is based in Shanghai and Hong Kong.

https://vimeo.com/200030600

L'Oréal and Founders Factory will support the growth of these startups in many ways: the in-house team of 60 digital experts at Founders Factory, many of whom being successful entrepreneurs themselves, will provide hands-on and operational support and mentoring. L'Oréal will bring its century-old beauty passion and expertise, access to marketing teams, R&I and ecosystem.

Lubomira Rochet, Chief Digital Officer L'Oréal, said: "We believe that open innovation will be key to identify new disruptive ideas and co-develop new services to meet the aspirations of our consumers. We are excited to champion the next generation of beauty entrepreneurs through our partnership with Founders Factory and accelerate their development by bringing them our expertise of the beauty industry."

Henry Lane Fox, Co-Founder and CEO, Founders Factory, said: "We are only accepting five startups to join our programme per year and so competition is fierce. We understand how incredibly hard it is to build a successful business and know that every founder feels the strain in terms of capital, time and resource. By coupling the expertise of our operating team with the knowledge and scale of L'Oréal, we provide an unrivalled platform for startups looking to make global impact."

Click here for an in-depth interview with Lubomira Rochet and Henry Lane Fox: https://vimeo.com/195490701

About L'Oréal

L'Oréal has devoted itself to beauty for over 105 years. With its unique international portfolio of 32 diverse and complementary brands, the Group generated sales amounting to 25.26 billion euros in 2015 and employs 82,900 people worldwide. As the world's leading beauty company, L'Oréal is present across all distribution networks: mass market, department stores, pharmacies and drugstores, hair salons, travel retail, branded retail and e-commerce.

Research and innovation, and a dedicated research team of 3,870 people, are at the core of L'Oréal's strategy, working to meet beauty aspirations all over the world. L'Oréal's new sustainability commitment for 2020 "Sharing Beauty With All" sets out ambitious sustainable development objectives across the Group's value chain. www.loreal.com

About Founders Factory

Founders Factory is a new model in business creation, that is corporate backed, with genuine ambition and breadth. It couples execution level support from a dedicated operating team with access to the best investors, audience owners and thought leaders in technology.

Positioned at the very heart of the global tech community and benefiting from its strong links to Founders Forum, Founders Factory will build and scale over 200 early stage technology companies across six sectors over the next five years.www.foundersfactory.com

About L'Oréal

L'Oréal has devoted itself to beauty for over 100 years. With its unique international portfolio of 34 diverse and complementary brands, the Group generated sales amounting to 25.8 billion euros in 2016 and employs 89,300 people worldwide. As the world's leading beauty company, L'Oréal is present across all distribution networks: mass market, department stores, pharmacies and drugstores, hair salons, travel retail, branded retail and e-commerce.

Research and innovation, and a dedicated research team of 3,870 people, are at the core of L'Oréal's strategy, working to meet beauty aspirations all over the world. L'Oréal's sustainability commitment for 2020 "Sharing Beauty With All" sets out ambitious sustainable development objectives across the Group's value chain. www.loreal.com

"This news release does not constitute an offer to sell, or a solicitation of an offer to buy L'Oréal shares. If you wish to obtain more comprehensive information about L'Oréal, please refer to the public documents registered in France with the Autorité des Marchés Financiers, also available in English on our Internet site www.loreal-finance.com.

This news release may contain some forward-looking statements. Although the Company considers that these statements are based on reasonable hypotheses at the date of publication of this release, they are by their nature subject to risks and uncertainties which could cause actual results to differ materially from those indicated or projected in these statements."

Contacts L'OREAL (switchboard + 33 1.47.56.70.00)

Individual shareholders and market authorities

jean-regis.carof@loreal.com

Jean Régis CAROF Tel : + 33 (0)1.47.56.83.02

Financial analysts and institutional investors

Françoise LAUVIN
Tel: +33 (0)1.47.56.86.82
francoise.lauvin@loreal.com

Journalists

Stéphanie Carson-Parker
Tel: + 33 (0)1 47 56 76 71
stephanie.carsonparker@loreal.com

For further information, please contact your bank, stockbroker or financial institution (I.S.I.N. code: FR0000120321), and consult your usual newspapers or magazines or the Internet site for shareholders and investors, www.loreal-finance.com,the L'Oréal Finance app or call the toll-free number from France: 0.800.66.66.66.

Anne-Laure RICHARD
Tél: +33 (0)1.47.56. 80.68
annelaure.richard@loreal.com

Polina Huard
Tél: +33 (0)1 47 56 87 88
polina.huard@loreal.com

Vanessa Wang
Tel: +33 (0)1 47 56 76 88
vanessa.wang@loreal.com